

# Timber Talk

## Tunnickliffe's

### December 2015

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## Christmas 2015

We hope it's been a good year for everyone. At Tunnickliffe's we have had another busy, eventful year and processed a lot of timber. The sheds have been full all year round and the power bill has never been so high.

We have seen higher demand for timber joinery products over the past year, a result of increased building activity, especially in the main centres, but we are not so sure if this is evidence of the so called "rock-star economy".

However, the bee keeping industry is truly

booming. Some are describing it as a "gold rush"; we have seen unprecedented demand and it seems that we just cannot make enough beehive boxes. "Steady as she goes" would be a nice way to come back to in the New Year.

At Tunnickliffe's we finish the year on Wednesday 23 December 2015 and will be back in full swing on Wednesday 13 January 2016. We would like to thank all our customers for their business this year and wish everyone a safe and Happy Christmas Break and New Year.



### JMF NZS4211 Update

We started stocking our new JMF-style of profiles last year and are experiencing a steady growth in sales. Our latest addition is the 64mm "Double Glazing" casement sill, which complements our rebated jambs and mullions. You can find our new sill under the Joiners Product List on our website, product code CS 31 TA.



### ThermoWood®230 Update

We extended our range of exterior timber joinery products, with the JMF suite last year and are experiencing increased demand for these profiles. However, due to the increased rebate sizes, chemically treated Radiata pine has a tendency to cup. We are mitigating this problem by profiling the timber over two runs.

Another solution is to use ThermoWood®230, which is twice as stable as ordinary pine and has properties very similar to those of Western Red Cedar (WRC). We have seen some considerable price increases for imported WRC recently, which creates even more opportunity for ThermoWood®230 to be considered as an alternative.

Another reason why ThermoWood®230 is often used as an alternative to WRC is its "paint-ability". During the thermal modification process, most of the resins in the Radiata pine are burned off. Resin is a conflicting agent with paint, often causing problems such as insufficient cover and poor surface adhesion. WRC is well known for its paint issues, due to the resinous substances within the timber.

We stock a range of 50mm thick fingerjointed ThermoWood®230 blanks at 6.3m long and carry large sections of 75mm thick clears in 125, 150, 200, 250 and 300mm widths.

## Change of Ownership at Tunnickliffs

Ten years have passed since Daan Olthuis became a director of Tunnickliffe Timber Company Ltd. Derek Slabber, then sole company owner, took a step back and became a silent partner.

The partnership between Daan and Derek has worked well. Tunnickliffe's has seen some major changes and managed to grow considerably, to the

point that some restructuring was required.

This time Daan decided to take step back, while Derek decided that he was up for the challenge again becoming the sole owner and Managing Director once more. It will be business as usual, as Daan is staying with Tunnickliffe's and focusing on sales and marketing.



# Keeping up With the Digital Age

Tunncliffe's already offer multiple ways for our customers to place orders, such as fax, phone and email.

We have now created a separate email address specifically for orders: [orders@tunncliffes.co.nz](mailto:orders@tunncliffes.co.nz). To improve our communication systems, this address is continuously monitored by our team throughout each working

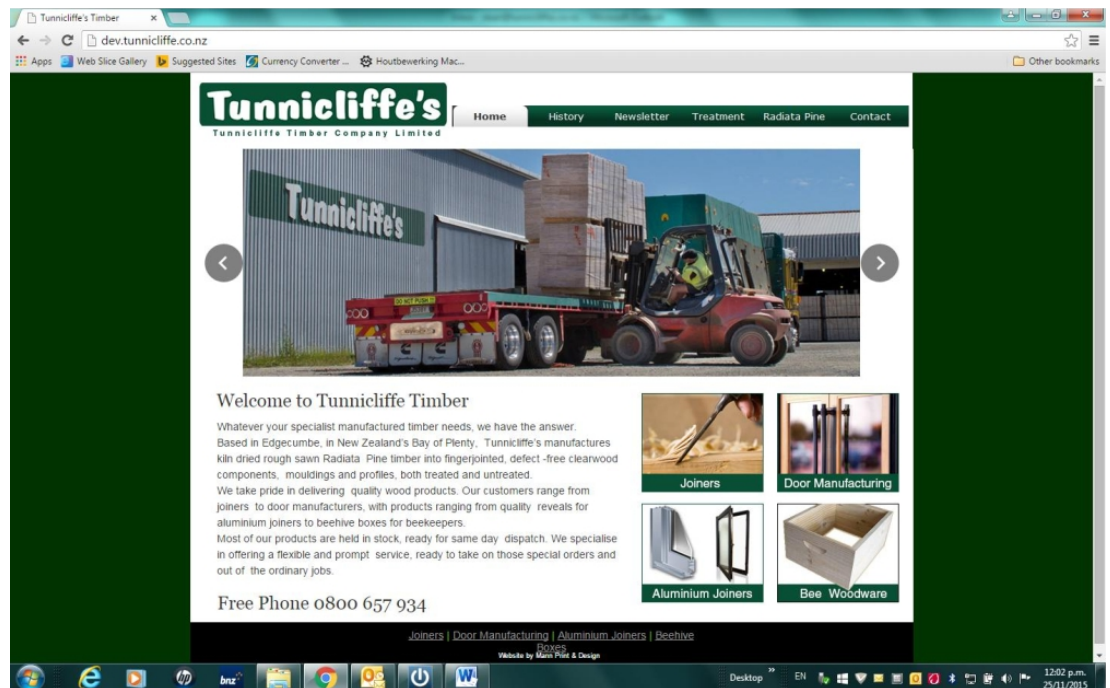
day, enabling us to shorten our response time to customer requests.

Tunncliffe's also now offer our customers the opportunity to receive their invoices and statements via email rather than hard copies by post. If you are interested in this service simply let us know by email to [accounts@tunncliffes.co.nz](mailto:accounts@tunncliffes.co.nz).

## New Website

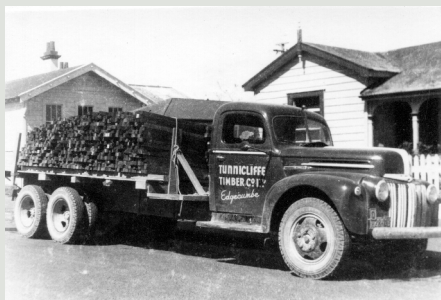
We have started updating our online information with a fresh new look and improved functionality, so check out our new website at [www.tunncliffes.co.nz](http://www.tunncliffes.co.nz).

It is now possible to access drawings of our standard profiles, as well as helpful articles online.



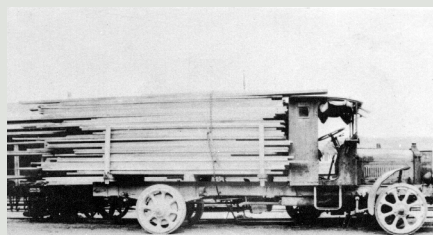
## A Snippet from the Past

Gavin Abbot is an historic trucking enthusiast from Opatiki and has published several books featuring vintage trucks and their businesses in the Bay of Plenty. In his book "Indigenous Logging Trucks and Truckers" published in 2014, the Tunncliffe Timber Company Limited is featured.



**The Ford Thornton loaded with batters**

The following is an extract from the book and we have selected a few photo's for this month's Timber Talk. We recommend the book which can be purchased from good book



**A Tunncliffe Timber Company Garford truck when operating in Te Karaka**

stores, refer to: ISBN673697.

"The Tunncliffe Family had worked in and run sawmills in the Te Karaka and Matawai areas before their first mill in the Bay of Plenty at Manawahe in the late 1920's. This mill was followed by another mill in Rotoma in 1935 and a third in 1946 at Waiohau. A timber yard and office were set up in Edgumbe in 1946. In 1970 Tunncliffe purchased Fletcher's mill there which gave them more scope for developing their

products.

In 1974 Tunncliffe Timber Company and Morris Walsh and Gatfield merged companies, MWG still operates today. Various makes of trucks had been operated by Tunncliffe. The predominate ones were Leyland, Ford and finally Bedfords."



**Tunncliffe's Edgumbe yard showing a pair of Ford V8s in the background and the new Thornton Ford at the front of the photo**